

A Final Checklist for Decision-Makers

If you're still weighing the pros and cons, here's a quick gut-check. The more of these you answer "yes" to, the more urgent your case for outsourcing becomes:

- Are your detection and response SLAs slipping or barely being met?
- Does your team struggle to manage visibility across multicloud workloads?
- Have you lost senior analysts in the past 6 to 12 months with no strong pipeline to replace them?
- Are compliance requirements (like DPDPA, GDPR, or ISO 27001) growing faster than your internal capabilities?
- Are you paying for security tools that are underutilized or misconfigured?
- Do board or executive stakeholders keep asking for reports that your team struggles to generate?
- Are you preparing for a major audit, M&A, or insurance assessment in the next year?
- Is 24/7 monitoring essential but unrealistic with your current staffing?

If you answered yes to more than three of the above, it may be time to stop patching gaps and start scaling security. And that's where the right MSSP can make all the difference.